



# Consignment Form

## 2009 MISSOURI RIVER BREAKS PERFORMANCE & RANCH HORSE SALE

April 2009

Volume 1, Issue 1

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### Schedule of Events

#### Friday, August 14, 2009

- FREE Colt Starting Horsemanship Session by Lee Hetletved, 5-6:00 PM
- Hetletved Showcase Competition ~ Buckle and Cash Prizes ~ Immediately following Horsemanship Session.

#### Saturday, August 15, 2009

- Hetletved Quarter Horses' 12th Annual Production Sale, 1:00 PM
- MRB Ranch Horse Competition ~ Immediately following production sale, 4:00 PM
- Live Entertainment

#### Sunday, August 16, 2009

- Cowboy Church, 8:00 AM
- MRB Sale Preview, 9:00 AM to 1:00 PM
- Missouri River Breaks Sale, 2:00 PM

**Consignment & Showcase Entries  
Due on June 17, 2009.**

## To Our Fellow Horse People:

We hope that this letter finds you well and ready for spring riding. Moisture Galore! We want to thank those of you who have consigned in the past—to those of you receiving this newsletter for the first time, we cordially invite you to consider consigning in our performance and ranch horse sale.

The Missouri River Breaks Performance and Ranch Horse Sale is in its fifth season. Our sale averages and high sellers are on the increase as well as the "word" of our sale being one of quality. We have all of you to thank for that as past consignors and customers. **Our goal is simple...to put on a performance and ranch horse sale with horses that are the "keeping" kind in quality, ability, and training.**

We put out **over \$10,000 in advertising** as well as a nice quality catalog with a mailing list of nearly 3,000 past customers and horse industry leaders. In addition, we distribute a 1,000 flyers in the five state area and beyond. We strive to have good coverage not only in widely

read horse publications but also local papers, radio, and TV.

In addition, we want all consignors to feel as though they get **more chances to preview their sale horses at the MRB sale than any other.** For this reason, we offer you the opportunity to preview your horse in a ranch horse competition that immediately follows our production sale (August 15<sup>th</sup>). The ranch horse competition is judged with a handmade Gary Gebhardt saddle going to the winner of that competition as well as a handcrafted buckle going to the new owner of that horse. The top three ranch horse competitors get to pick their spot in the MRB sale (August 16<sup>th</sup>). The following morning, sale day, we host a four hour sale preview that is for all horses in the sale. For those with younger horses, they simply get arena time. If you would prefer to show your horses in barrels, roping, etc. all of the needed materials and livestock will be available for you to best show your horse. We are very dedicated to making our previews be the best for you as the seller as well as the best viewing for

your potential buyers. Pedigrees will be read during both the ranch horse and sale preview. Our auctioneer, Seth Weishaar, will also be visiting with each of you personally about your horse(s).

We would appreciate your consideration in consigning to our Missouri River Breaks Performance and Ranch Horse Sale. **Catalog consignment deadlines will be June 17, 2009.** The first consignors to submit their consignment with action photos that will work for ad layouts will be used in our advertising at no extra charge. Within this letter, you will find a consignment form as well as last year's sales results. The ranch horse competition pattern can be found at our web site (listed below), or contact us and we'll send you a copy.

Please let us know if there are any questions, concerns, or suggestions. Our business card is enclosed. My cell (Penny) is 701.226.1363 and Lee's Cell is 701.226.2775. We look forward to hearing from you.

## MRB Ranch Horse Champion Will Win A Saddle!

We are pleased to announce that Circle K Feeds of Glen Ullin, ND has helped sponsor a handcrafted Gary Gebhardt saddle to the consignor crowned champion of the MRB Ranch Horse Competition. The buyer of that horse will win a handcrafted buckle. If the

champion no sales, saddle and buckle goes to the next place winner. **The Ranch Horse Competition will be limited to 25 entries. There is a \$50 entry fee.**

Pattern is enclosed in this newsletter. For those of you with multiple consignments with not all entered

in the RHC or those of you who choose not to enter the RHC, the pattern will be open for additional preview opportunities after the RHC on Saturday evening.

There is no longer a surprise element to the RHC. It has been replaced by a water crossing element.

## 2008 Sale Results for a Dakota Double-Header

### Contact Information:

**Penny's Cell**  
701.226.1363

**Lee's Cell**  
701.226.2775

**Home Phone**  
701.221.0696

**Fax Number**  
701-258-6062

**Email**  
LH\_EQUINE@MSN.COM

**Website**  
www.LHEQUINECENTER.com

**Mailing Address**  
4456 149th Avenue NW  
Bismarck, ND 58503

**Want additional  
information of the foals?**

**Gene & Jan Hetletved**  
PO Box 11  
Robinson, ND 58478  
701.392.8351  
HQHBEK@BEKTEL.COM  
HQHRANCH.COM

The dust settled, sale paraphernalia stored, lists of improvement ideas have been made, and all of the sale horses are in their new homes starting a new chapter in their lives. Now, it's time to entertain the calls of our new horse owners as they call and email us with heart-warming news of their new purchases. What a blessing to have had some outstanding foals to offer as well as super ranch horses, performance horses, and outstanding kids' horses—not to mention great weather and attendance! The horse industry and God's intentions really go hand-in-hand.

Saturday, August 16<sup>th</sup>, brought the 11<sup>th</sup> Annual Production sale for Hetletved Quarter Horses. Hetletved foals averaged \$810. Our Lonsum Drift 045 stallion's foals averaged \$922.73, and our High Rolling Roany daughters' foals averaged \$814.23. Additional highlights from the foal sale were high sellers including: Lot 24 Blue Roan Filly selling for \$1900 and going to Alfred Huepel of Montana; Lot 1 Buckskin Roan Stallion selling for \$1800 and going to Duane Stellflug of Montana; Lot 4 Sorrel Stallion selling for \$1800 and going to Cal Nunn of Montana; Lot 46 Red Roan Filly selling for \$1500 and going to Alfred Huepel of Montana; and Lot 2 Gray Stallion selling for \$1200 and going to Bob & Debra Hagemeister of Montana; Lot 34 Bay Roan Stallion selling for \$1000 and going to Richard Fast of North Dakota; and Lot 3 Red Roan Filly selling for \$1000 and going to Bill & Vickie Harris of Montana. Hetletved Quarter Horses' Volume Buyer for Saturday was Bob and Debra Hagemeister of Kinsey, Montana purchasing ten quality foals. The Hagemeisters' were pre-

sented with foal supplements sponsored by Diamond W Purina Store of Bismarck, ND.

Guest Foal Consignors, Zach and Kim Davis of Dupree, SD entered their first year in our production sale with an offering of ten foals as well as four yearlings. The Davis's had an average of \$660.00 per foal with their highest selling foal being a flashy blue roan stallion labeled Lot 15 that sold to Duane Stellflug of Montana. Highest selling yearling for Zach and Kim Davis was Lot 62, a bay roan stallion selling for \$850 to Ron McMillen of Sidney, Nebraska.

Once Auctioneer, Seth Weishaar, dropped the gavel on the final sale horse for Hetletved Quarter Horse's 11<sup>th</sup> Annual Sale, the Hetletved family led in "Leos High Poco Miss" a 2007 yearling filly out of High Rolling Roany son, High Poco Jax. The Hetletved's donated this filly to the auction as a contribution to the Ronald McDonald House of Bismarck, ND. Several sale goers gave generously to the organization along with the donated filly's sale amount of \$450. A \$1,000.00 in donations were given to the Ronald McDonald House after the auction. The new owners of "Leos High Poco Miss" are Dwight, Holly, Shelby, and Cody Mul-ske of Baldwin, ND. The Mul-ske family plan to make the yearling filly a 4-H project for their daughter Shelby.

Following the HQH Production Sale was the ranch horse competition for Sunday's sale horses at the Missouri River Breaks Performance and Ranch Horse Sale. There were 35 sale horse competitors out of 69 lots being sold on Sunday—the buckle winner for this competition went

to Lot 56 "Docs Snuffy" consigned by Dead Horse Draw Ranch of North Dakota. The matching buckle, made by Silversmith Darryl Howard of Bismarck, ND, was presented to Kent Carlson of Dunn Center, North Dakota for purchasing "Docs Snuffy" for \$4400.00. High selling horse honors go to Nikki and Keith Medalan for their Lot 11 "Pocatella Twist" a solid ranch horse that is kid friendly selling for \$7,100.00 to Danny & Julie Feist of Minot, ND. Other Sunday sale highlights included: Lot 5 "Other Brother Darrel" consigned by Bill & Jackie Dale selling for \$6000 to Larry Huffman of Michigan, Mississippi; Lot 6 "Snappy Deuce" consigned by Brandon Knudsen selling for \$5250 to Dan Reis of Bismarck, ND; Lot 35 Sir Frosty Snip consigned by Nate Horner selling for \$5250 to Elvis and Jackie Entzel of Killdeer, ND; Lot 16 consigned by Darrel Loftness selling for \$4900 to Steven Myhre of Hazen, ND. The top five MRB riders averaged \$5700.00 with the top ten riders averaging \$4980.00. All MRB riders that were three years old or older averaged \$3,333.93. MRB's Sunday's volume buyer was Elvis and Jackie Entzel of Killdeer, ND. The Entzels' were presented a headstall from Diamond W Purina Store of Bismarck, ND.

In addition to the two sales, a ranch horse competition, performance and ranch horse sale preview, and a Ronald McDonald fundraiser, the sale attendees were able to enjoy Travis Vaad of Strait Arrow Ministries from Chamberlain, SD for Cowboy Church Services Sunday AM. Travis shared fellowship, songs, and stories with the group.

# Do You Own a Hetletved Horse? Enter the Hetletved Showcase for FREE!

**NEW in 2009!** In an attempt to provide an opportunity to have sale goers see HQT horses under saddle, we are hosting the first annual Hetletved Showcase. The prerequisite? Own an HQT horse! Entry Fees? It's free! Winner will receive a buckle. Tack will be presented for second and third place. Cash Prizes.

What will you need to do? You and your horse(s) will compete on the same pattern used for the MRB

Ranch Horse Competition with the exception of the water crossing portion. Instead of the water crossing portion, competitors in the Showcase will go through a saddled confirmation segment.

Do you have to sell your horse? Absolutely not! We just want to be able for people to see our production program under saddle. This is an opportunity for you to compete on your horse(s) at no entry fee cost.

Can you compete in this completion with a HQT horse that you have consigned in the MRB Sunday Sale? Absolutely! For those consignors who are consigning horses from our breeding program, you simply get a bonus opportunity to preview your horse(s) for no charge, win prizes, and acclimate your horse(s) to this sale environment.

Entries are due by June 17, 2009. Entry form is enclosed in this newsletter.

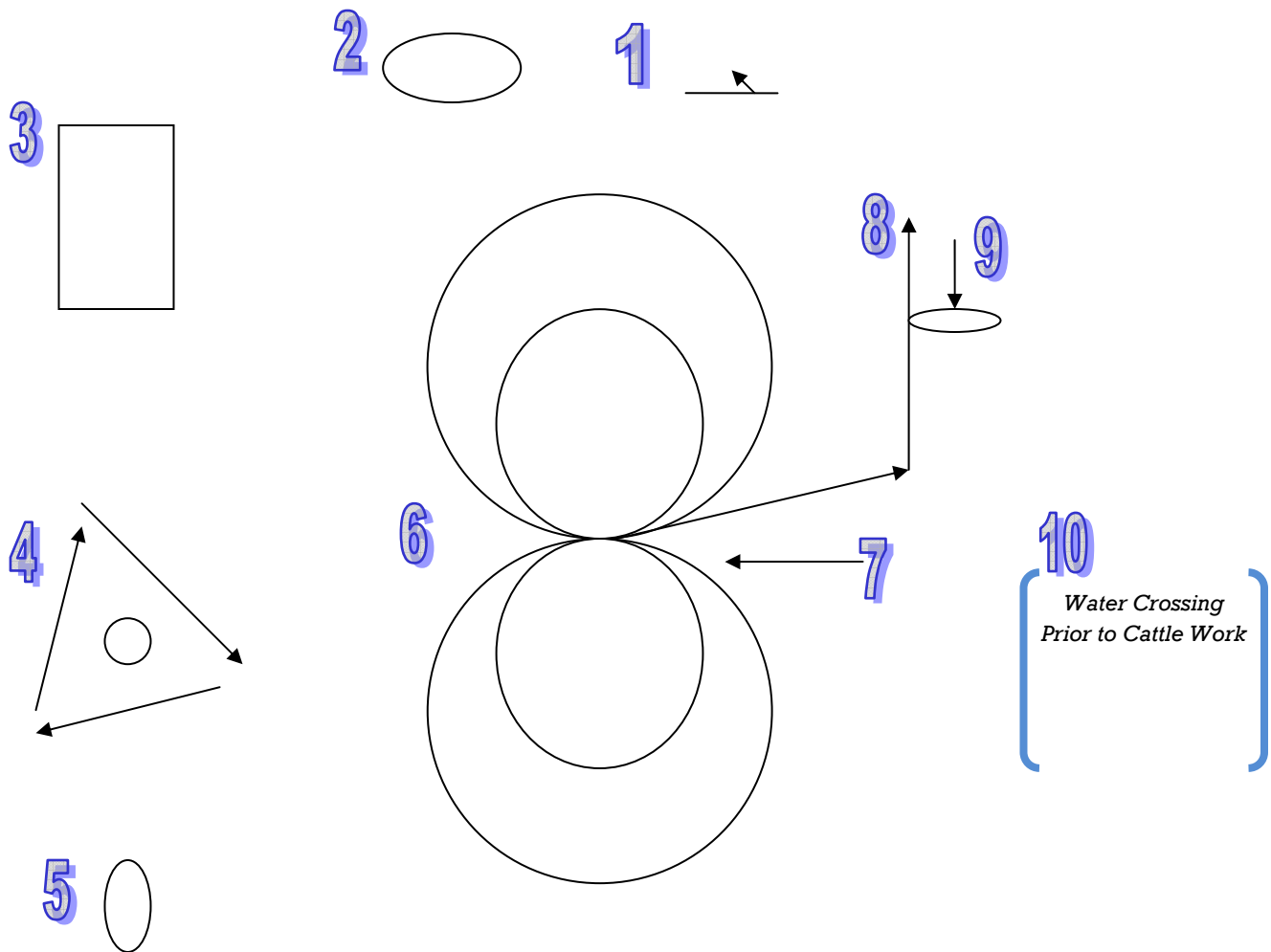
## INTERNET BIDDING!

We will be offering a Full Service LIVE internet bidding capability this year equipped with live internet bidding technology, free live audio and video streaming, and instant purchase capabilities.

### MRB Terms and Conditions

- Consignment/Catalog Fee ~ \$125.00 (Catalog fee is non-refundable.)
- 7 % commission of each sale.
- 6% commission after a horse's price has exceeded \$4000.00.
- No Sale Fee of \$125.00—to be paid before horse can leave the yards.
- No REFUNDS of Catalog Fee
- All positions will be in the order they are received and processed.
- We will sell in catalog order.
- Buyer to pay the transfer fee.
- **Copies of registration papers, signed transfer, all breeders' certificates, and picture MUST accompany consignment form AND catalog fee. Originals of these are due on or before Sale Day Morning. Make Checks Payable to LH Equine Center. For forms that are faxed in, check for the catalog fee along with above paper work MUST be received in the office within three days or entry will be pulled. You can describe your horse with up to eight lines (80 words total).**
- All consigned horses are required to be in their assigned pens when not in preview or in preparation by the seller.
- Each consigned horse will offer a 24 Hour Soundness Guarantee—Veterinarian will be on hand until Monday noon for vet check of horse(s) upon buyer request and at buyer expense.
- **Catalog Deadline is June 17, 2009.**
- All horses must be tagged and go through the ring.
- Horses will not be allowed through the ring until consignor has checked in at the office on sale day.
- Auctioneer settles all bidding disputes.
- Not responsible for accidents.
- Ten to twelve pictures will be placed on the inside back cover IN COLOR. Call for availability as it will be on a first come basis. **All cover pictures will have a lot number reference.**
- Ranch Horse Competition will be held August 15<sup>th</sup> at 4:00 PM. **Check box on application if you wish to enter this horse.** Check out RHC prizes and details on front page and enclosed pattern. **If the RHC saddle winner no sales, the saddle goes to the next place winner.**
- Please take advantage of the ranch horse competition as well as the sale preview. **Those that show their horses get higher prices!**
- We ask that all sellers come prepared to feed their own horses. We'll try to accommodate, but if most could bring their own that would be very helpful. We'll have to charge \$5 a bale for ours due to our own cost of buying hay here in the Missouri River Valley.
- **Get your consignments in early with a good photo—the first of the photos with good action are the ones that I use for our ads and on the flyers!**
- MRB Performance and Ranch Horse Sale and its associates act as agents only and are not responsible for buyer/seller error or misunderstanding. All guarantees are strictly between the buyer and seller. Horses will be sold as registered only if papers and transfers are furnished to MRB before the sale.
- The committee reserves the right to reject any horse that does not meet soundness or is deemed unfit upon inspection by veterinarian. Exceptions are soundness issues that are disclosed upon consigning.
- All consignment horses are entitled to a photo in the catalog. Please send a clear photo along with the consignment form or email the photo to LH\_EQUINE@msn.com.
- All horses must have a current NEGATIVE Coggins test on sale day.
- Contact us at any time with questions, concerns, and suggestions.

# MRB Ranch Horse Competition Pattern



Water Crossing  
Prior to Cattle Work

1. Open, enter, and close a gate.
  2. Dismount, lift all four feet
  3. Load & unload horse
  4. Take rope attached to a log, dally, and drag log around the barrel, and return to original spot
  5. Cross log
  6. Move to middle of arena to begin "figure 8" pattern. Begin at a slow lope, switch leads to make the smaller "figure 8" pattern. Quicken pace to a faster lope for the larger "figure 8" pattern. You may start your "figure 8" in the direction of your preference.
  7. When finishing larger circles of "figure 8" bring out to a straight line.
  8. Stop horse, settle, and back ten feet.
  9. Turn or spin horse each direction.
  10. Cattle work will be done after the dry work in the arena. There is a 50-foot round pen that will be used for this portion. Competitor may choose how to show his/her horse during this portion. Cattle work will be scored on quietness, control, and time use.
- All portions are worth ten points.

*\*\*\*Six minute time limit. Need not use all time allotted in competition.\*\*\**

## MISSOURI RIVER BREAKS PERFORMANCE AND RANCH HORSE SALE CONSIGNMENT CONTRACT

Missouri River Breaks Performance and Ranch Horse Sale and its associates act as agents only and are not responsible for buyer/seller error or misunderstanding. All guarantees are strictly between the buyer and seller. Horses will be sold as registered only if papers and transfers are furnished to Missouri River Breaks Performance and Ranch Horse Sale before sale. The committee reserves the right to reject any horse that does not meet soundness or deemed unfit upon inspection by veterinarian.

**Catalog Fee Due Upon  
Consignment or Arrangements  
made. Fee Non-Refundable.**

Owner's Full Name:

Phone:

Owner's Email:

Cell:

Owner's Address:

Horse's Registered Name (or nickname if grade):

Breed:

Registration #:

(or) Grade:

Horse's Color:

Sex:

Date of Birth:

Circle the events that apply to this horse:

Barrel Rac-  
ing

Calf Roping

Cutting

Reining

Heeling

Heading

Ranching

Other:

Specific Information on Sale Horse ~ "the blurb" on your horse:

**Before sending, be sure the following are completed:**

**<Coggins and Health due the day of the Sale>**

Coggins

Health

Transfer

Registration Papers

Catalog Fee

All consignment horses are entitled to a photo in the catalog. Please send a clear photo along with this form or email the photo to LH\_EQUINE@msn.com. All horses must have current NEGATIVE Coggins test on sale day. All transfer fees will be paid by buyer.

***I hereby agree to the terms and conditions set forth by Missouri River Breaks Performance and Ranch Horse Sale:***

(Authorized Signature)



**MRB Ranch Horse Competition ~ Saddle Awards**

**I plan to enter the competition. I understand that entries will be limited to 25 head for the saddle competition. I understand there is a \$50 entry fee. Due June 17, 2009. I am entering the following consignment horses(s)**

- 1.**
- 2.**
- 3.**

**Hetletved Quarter Horses' Showcase Competition ~ Buckle and Cash Prizes**

**I plan to enter a Hetletved horse(s) in this FREE competition on Friday, August 14, 2009. The horse(s) I plan to enter are: (Include DOB, Registered Name, Sire Name, & Dam Name)**

- 1.**
- 2.**
- 3.**

**Online Video Opportunity ~ Sale Day Video Opportunity**

**Do you want your horse shown in action? We are offering sale video on our website ahead of the sale. What do you need to do? Submit video clips of your horses via email, DVD, or VHS. I'll do the rest. Video submissions will be linked to our website at no extra charge. Video submitted will also be displayed on sale weekend on a screen display. No fees, just an opportunity for you to show your horse(s) in more ways. Videos must be submitted to me by August 5. Of course, the sooner you submit it the soon it will be online!**

